AUTOPASS™

Automobile finance lenders face market pressures to expedite the lending process and improve the customer experience. Automating the underwriting process is paramount to profitability–reducing operating costs while effectively identifying applicants with a high risk of fraud, early payment default (EPD), or material misrepresentation that would result in default if funded.

AutoPass™ is a Fair Credit Reporting Act (FCRA)-compliant solution, meaning auto lenders can now make approve or decline decisions based solely on the likelihood of fraud or material misrepresentation that would lead to default.

AutoPass Enables Lenders to Approve or Decline Applications Based on Fraud Risk

Using data from millions of automotive lending applications and loan performance from the only national automotive lending data consortium, AutoPass customers can expect to reduce defaults due to fraud by 40% – 60%, while streamlining low-risk applications for faster funding, reduced origination cost, and an improved experience for low-risk borrowers and dealers alike.

AutoPass leverages historical application and loan performance data in combination with the nation's largest data repositories, third-party online behavioral data, and Point Predictive auto lending consortium data to accurately identify fraud with low false-positive rates.
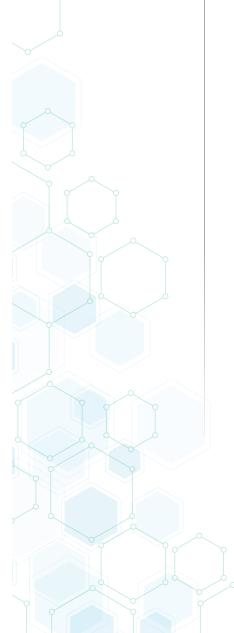
AutoPass provides quantifiable benefits:

- Auto approve up to 80% of applications with no manual intervention or stipulations

- Reduce risk exposure by proactively up to 60% of fraud and early payment default and preventing those loans from funding

- Decrease the cost of underwriting by reducing manual reviews and the need to verify result of stipulations provided by dealers.

- Speed funding for the majority of loans, improving the customer experience

The result: underwriting cost reduction, reduced losses, and more profitable loans.

The powerful Point Predictive auto lending consortium is purpose-built for risk management. The consortium includes information from more than 110 million applications with 85 fields of information from each of those applications. This data provides unparalleled insight into the hidden risks of fraud and default and includes:

- More than 12 billion risk attributes

- Data from applications associated with more than $4.5 billion in confirmed early payment default

- More than 200,000 social security numbers tied to default

- More than 100 million social security numbers of deceased individuals

- Tens of thousands of addresses and phone numbers linked to loans that have defaulted

The AutoPass Report

AutoPass identifies all major fraud types, as opposed to most other commercially available solutions that focus primarily on identity fraud. The solution accurately identifies the risk of:

- Employer fraud
- Income fraud
- Straw borrower
- Credit washing
- Synthetic ID
- Dealer fraud
- Collateral misrepresentation

AutoPass uses artificial intelligence to rank order applications based on the statistical probability that the application contains fraud or one or more material misrepresentations that are likely to result in a severe delinquency or default.

In addition to declining applications based on a high risk of fraud, early payment default (EPD), and material misrepresentation that would result in default, AutoPass also effectively identifies low-risk applicants for streamlined processing, favorable pricing, and other offers.

The 5 Benefits Of AutoPass To Lenders

There are five specific areas where lenders benefit from AutoPass the most:

1. **DECLINE HIGH-RISK APPLICATIONS.** Accurately pinpoint and decline applications with a high risk of default due to fraud or material misrepresentation.

2. **REDUCE ORIGINATION COST.** Add automation, reduce manual reviews, and lower the cost of loan origination.

3. **FUND A MORE PROFITABLE LOAN PORTFOLIO.** Reduce defaults due to fraud by up to 60% and reduce false positives by up to 65% when compared to existing alerting tools.

4. **IMPROVE THE CUSTOMER EXPERIENCE.** Low-risk applicants can be funded faster, with fewer stipulations.

5. **FIND NEW RISK PATTERNS.** Discover macro-level portfolio trends and fraud patterns to respond faster to emerging trends in your data.

Learn more about the advantages of AutoPass at pointpredictive.com.